



ERIKA R. BERNAL

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AREAS OF EXPERTISE

Annual Giving Stewardship; Grateful Patient Programming; Volunteer Management; Donor Relations within Development; Agreement and Gift Acceptance/Compliance; Capital Projects/Physical Recognition and Naming Opportunities; Raiser's Edge Database Management

PROFESSIONAL EXPERIENCE

Hoag Hospital Foundation (Newport Beach, CA) *December 2011 – Current*

Director, Major & Annual Giving (Office of Development)

Manager, Donor Stewardship Services (Office of Stewardship, Donor Relations & Events)

Cedars-Sinai Medical Center (Los Angeles, CA) *September 2009 – December 2011*

Stewardship Officer (Department of Community Relations)

Pomona College (Claremont, CA) *October 2003 – September 2009*

Associate Director, Asst. Director, Admin. Assistant

(Offices of Foundation & Corporate Relations and Donor Relations)

Northwestern Mutual Financial Network (Newport Beach, CA) *August 2001 – September 2003*

Financial Representative

PROFESSIONAL AFFILIATIONS AND RECOGNITION

Association of Donor Relations Professionals (ADRP)

Volunteer / Board Director (2008-current); Board Secretary, Executive Committee (2011-current);

Chair, Professional Development Committee (2010-12); Member, Finance Committee (2010-11);

ADRP Volunteer Service Award Winner (2010); Member, Marketing Committee (2008-10)

Shoes That Fit (Claremont, CA)

Volunteer / Board Director (2012-current); Chair, Development Committee (2012-current); Member,

Nominating Committee (2012-current)

EDUCATION

B.A. English **Pomona College (Claremont, CA)** 2001

M.B.A. Strategy / Leadership **Claremont Graduate University (Claremont, CA)** 2008
Peter F. Drucker and Masatoshi Ito Graduate School of Management, Beta Gamma Sigma Honors